

Dear Broker Partner,

I hope this finds you well and enjoying the Holiday Season!

As we close out 2023 and look forward to 2024, I wanted to provide you with some updates on a tremendous year at Beacon Aviation.

These accomplishments are not possible without you!

In 2023 Beacon celebrated its' 15-year anniversary and it was truly a pivotal year for us with unprecedented growth and our best year in company history from numerous standpoints:

Launched new product lines including Commercial and Non-Commercial Aircraft Hull & Liability and GL

Launched our industry leading non-commercial online portal – Beacon Navigator

Expanded our Workers' Compensation appetite with new classes of business

Launched our Workers' Compensation National Dividend Program

Continue to expand our Claims management and Risk Control services to help you and your clients manage risks and contain costs

Continue to expand our underwriting team with industry leading talent

As we look forward to 2024 and beyond, we will strive to continue to provide the best customer service in the industry with responsive, knowledgeable, nimble and friendly underwriting that we have been known for.

At the same time, we seek ways to better serve you and your clients with new capacity and products that challenges the way business has been done, to find ways to make doing business easier and more seamless.

Thank you for all your support and for being a part of our journey.

Cheers,

Bennett Goldblum CPCU, AU-M, CAIP, CFII

President